# ADA Compliance Specialist

Mike Arnold, MS, SPHR EBL Media Solutions, LLC

### **ABOUT US**

We are a Web consulting agency with all necessary skills, expertise, and solutions to render your websites, and web contents ADA compliant and Search Engine friendly.

We hold years of experience under our belt to fully satisfy our clients' every need.

www.eblmediasolutions.com



## Mission



We aspire to deliver easily accessible websites, online stores, blogs and web pages to all, by making them fully ADA compliant and search engine friendly.

To Make Web Contents More Accessible To The Disabled, Thereby Helping Our Clients' Tap Into This Multi-Billion Dollar Market

To Help Our Clients Save Tens Of Thousand Of Dollars From Imminent Lawsuit To Help Render Our Clients' Web Contents More Accessible And Search Engine Friendly

To Create Awareness About The Americans With Disability Act [ADA]

### What We Do



We help businesses get their websites, online stores, blogs, web pages and web content to become not only ADA compliant and <u>save thousands of dollars in lawsuits</u> but also to become much more visible and search engine friendly to bring in more targeted traffic.

### The Cost

#### The potential penalties

Title III of the Americans with Disabilities Act (ADA) requires places of public accommodation and commercial facilities to comply with ADA standards... ...The maximum civil penalty for a first violation under title III is \$75,000, with subsequent violations being capped at \$150,000..."[The] total suit was for \$50,000 but these legal teams are mostly looking for a settlement," said Eric Wu, VP of product growth at Honey...

as well as your business goals.

#### Law firms may be preying on sites with poor accessibility

Businesses might assume that end-users are the ones filing these legal actions, and that they're far and few between, but marketers who have experienced accessibility lawsuits are pointing to a more business-driven motive.



<mark>rch Engine Land</mark> SEO ▼ PPC ▼ Focuses ▼ SMX Webinars Intelligence Reports White Papers About ▼

The cost of ignoring website accessibility Non-compliant sites are vulnerable to lawsuits, but SEOs can help protect them by advocating for accessibility, which can serve both differently-abled audiences

#### Search Engine Land » Channel » SEO » The cost of ignoring website accessibility

### What We Have Done





### Certification

2017

Over 5 years experience



2019

Hubspotgrowth driven design agency certificate

EB



### What is ADA . . . And Why Should You Care?

Americans With Disability Act [ADA]

'ADA' act which requires businesses to make accommodations for people with disabilities in ALL their web content. ADA provides that web content should be accessible to the blind, deaf, and those who must navigate by voice, screen readers or other assistive technologies . . .



LOG IN

...

### American's with Disability Act [ADA] . . . Many Have Fallen Victim, You May Just Be Next!

### Americans With Disability Act [ADA]

Something is currently going on and it'll only be a matter of time before it gets to you or your company!

Website owners are being targeted and sued for a law they are ignorant of . . .

Los Angeles Times

#### BUSINESS

Lawsuits targeting business websites over ADA violations are on the rise



**•** •

Nandor Katai ▶ Local Client Takeover September 6 · ⊕

Hi Guys, what's the latest on ADA compliance? One of my clients received a scary-looking letter today. It's a simple restaurant site and he is down in Miami. What's your take on this? Thanks.



WEBSITE REDESIGN | WEBSITE DESIGN | NEWS

## Is Your Website ADA Compliant? What Beyonce's Website Accessibility Lawsuit Taught Us



**NEXT ARTICLE** 





### No One Is Safe. Doesn't Matter If You're;







Local Biz Owner

**Digital Marketer** 

**Ecom Store Owner** 



ADA provides that web content should be accessible to the blind, deaf, and those who must navigate by voice, screen readers or other assistive technologies . . .



Zoom Feature



**Alt Feature** 



**Text To Speech** 

### Facts





1,500+ legal cases related to non-accessibility compliance in New York alone in 2018 . . . In 2022, NY, CA and FL are the hardest hit!



More than 10,000 websites sued in 2019 for their website not being ADA compliant. This number is expected to hit 100k by next year - 2022.

Unlike GDPR, The ADA law requires no notice before a lawsuit is filed against a company for non-compliance.

### Facts

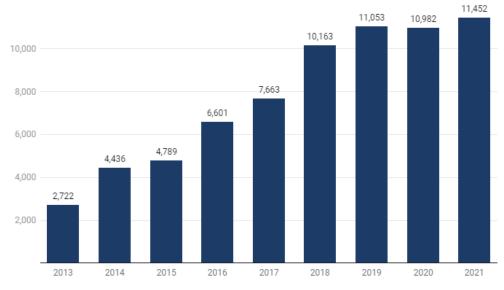
(From ABA – American Bar Association)

January 01, 2022 THE TECHSHOW ISSUE

The Law on Website and Mobile Accessibility Continues to Grow at a Glacial Pace Even as Lawsuit Numbers Reach All-Time Highs

Website accessibility laws are evolving slowly and businesses are eager for guidance in this uncertain landscape.

Total Number of ADA Title III Federal Lawsuits Filed Each Year





EBL

### Facts

#### 14 Most Sued Industries for Americans with Disabilities Act (ADA) Non-Compliance by Richard Uzelac, CEO of GoMarketing.com

November 21, 2019

Not all websites and industries are equal for being sued for ADA Non-Compliance. The most sued industries for ADA website Non-Compliance are:

Travel/Hospitality Medical/Health Universities/Educational Entertainment/Leisure: Fox Theaters Retail Stores Banking/Financial Automotive Restaurants/Food Service E-Commerce Beauty/Fitness/Wellness Insurance Home Services Real Estate Government



### Facts

### Forbes

SMALL BUSINESS

### ADA Compliance For Websites: Getting It Right

Websites are covered by the ADA. The U.S. Department of Justice has interpreted Title III of the ADA to include websites as places of public accommodation, while Title I requires employers with 15 or more employees to comply. A website that is fully accessible is <u>not at risk</u> of receiving a demand letter claiming ADA violations.

What should you do to avoid legal risk? There are two main steps:

• Assess your current level of compliance and perform an accessibility audit of your website usage.

• Take immediate action in remediating your ADA compliance issues by using a high-level web accessibility solution.



### Fact is, you need to play the fast one by getting ALL your web content ADA Compliant ASAP . . . Or Risk Going To Court Soon

#### **EBL Media Solutions Product Features**

Accessibility Policy Statement Customizable Widget Search Wikipedia Dictionary Transform Your Website Powered by Google Translate (126 Languages)

#### Easily Turn On/Off

ADHD Friendly Mode - Reduces distractions and improve focus Blindness Mode - Allows using the site with your screen-reader Cognitive Disability Mode - Helps to focus on specific content Epilepsy Safe Mode - Dampens colors and removes blinks Visually Impaired Mode - Improves website's visuals



#### **ADA Compliance Requirements**

Adjust Text/Title/Background Colors Audit & Compliance Report Big Black or White Cursor Content Scaling Dark & Light Contrast Dyslexia Friendly Hide Images High & Low Saturation

High Contrast Highlight Hover & Focus Highlight Titles & Links Keyboard Navigation Keys Left/Right/Center Aligned Letter Spacing Line Height & Weight Monochrome Mute Sounds Readability Font Sizing Reading Guide Reading Mask Stop Animations Text Magnifier & Sizing Text to Speech Virtual Keyboards





### There are so many benefits to having your website/web content ADA Compliant . . .



Avoid Imminent Lawsuit





Become Search Engine Friendly Tap Into \$650Billion/Per Year Disability Market



### But How Do You Get Your Website to Be ADA Compliant?

You'll have to go through TONS AND TONS of assets HOPING that you'll get everything compliant on your site.

And even if you take care of current items on your site, what about all the other pages, files, videos, audio files, and more that are lurking in the dark recesses of your server that you've forgotten about?



### Not to mention that you need to make sure that you:

- Have training
- Have a web accessibility policy page
- Make a web accessibility statement
- Appoint an accessibility coordinator
- Hiring an independent consultant
  - (depending on how large your business is)
  - Invite feedback



### But We've Got You a Better Way . . .



Why not seatback, while we help you get your websites and ALL your web contents ADA compliant in a flash . . .



### Let Us Bring Our Experience Into Play And Help You Get Your Website & Web Content ADA Compliant In A Flash . . .

[+] We've helped businesses and site owners like you for years and saved so many others from imminent lawsuits!

[+] We have the requisite skills and team players to get the job done.

[+] We have the experience too!



### Guess What . . . ADA is Great for SEO Too!

Did you know that having an accessible website is so important that Google gives it more relevance than one that isn't accessible?

So by not having an accessible website for disabled people, you could be losing out on a ton of potential customers which means losing out on more potential revenue.

Just another reason to get your web content to be ADA Compliant now!

### **EBL Services**



ADA Website Compliance & Setup	Call for Details
Complete Website Development & Optimization	Call for Details
Google / Facebook / Local SEO Optimization	Call for Details
Content / Copywriting Services	Call for Details
Commercial Streaming Advertisement	Call for Details
Business Reputation Management	Call for Details

**ADA Consulting Proposal** 

# **Thank You!**

EBL Media Solutions, LLC

ADA Compliance Specialist

Emerald Isle, NC 28594



www.eblmediasolutions.com